













REGISTERED FINANCIAL PLANNER (RFP)

Programme Outline

MODULE 1 Fundamentals of Financial Planning

- 1. Financial Planning Environment, Phenomenon and Process
- 2. The Regulatory Environment for Financial Planners
- 3. Ethics and Professionalism
- 4. Personal Financial Statements
- 5. Cash Flow Management
- 6. Time Value of Money
- 7. The Economic Environment and its Impact on Financial Planning
- 8. Risk Tolerance
- 9. Investment Planning
- 10. Tax Planning
- 11. Risk Management and Life Insurance Planning
- 12. Estate Planning Issues, Process, Personalities and Instruments
- 13. Retirement Planning Tools and Processes

MODULE 2

Risk Management & Insurance Planning

- 1. Understanding Risks
- 2. Risk Management
- 3. Insurance Needs Analysis
- 4. Life Insurance Policies
- 5. Health insurance Policy
- 6 Annuities

- 7. General Insurance Products in Insurance Planning
- 8 Takaful
- 9. Legal Principles and relevant legislation in insurance
- 10. Consumer Protection and Life Insurance Industry Code of Practice
- 11. SOCSO

MODULE 3

Investment Planning

- 1. Basic Concepts of Investments
- 2. Quantitative Techniques in Investment
- 3. Financial Statement Analysis
- 4. Investment in Share Market
- 5. Basics of Equity Valuation
- 6. Technical Analysis

- 7. Investment in Bonds
- 8. Derivatives Securities
- 9. Unit Trust
- 10. Real Estate
- 11. Performance Measurement Standard
- 12. Basic Concepts of Portfolio Management

MODULE 4

Zakat & Tax Planning

- 1. Introduction to Malaysian Income Taxation
- 2. Resident status of individuals and other persons
- 3. Computation of Chargeable Income the basic format
- 4. Employment Income
- 5. Investment Income
- 6. Exempt Income Schedule 6
- 7. Business taxation computation of Gross Income
- 8. Business taxation computation of Adjusted Income

- 9. Business taxation computation of Statutory Income
- 10. Taxation of Individuals
- 11. Taxation of Partnerships
- 12. Taxation of Companies
- 13. Taxation of Trusts, Estates and Settlements
- 14. Zakat for Individuals in Malaysia
- 15. Tax Administration
- 16. Tax Planning



MODULE 5

Estate Planning

- 1. The Concepts and Fundamentals of Estate Planning
- 2. Testacy & Intestacy
- 3 Estate of Muslims
- 4 Trusts

- 5. Powers of Attorney
- 6. Personal Representatives Duties and Powers
- 7. Life Insurance and Estate Planning
- 8. Estate Planning for Business Owners

MODULE 6

Retirement Planning

- 1. An Overview of Retirement Issues
- 2. The Retirement Planning Process
- 3. Approaches for Determining the Required Retirement Capital
- 4. "Risk" and "Risk Profiling" in Retirement Planning
- 5. Analyzing Investment Risk and its Application
- 6. Investment Basics and Strategies in Retirement Planning
- 7. Construction and Management of Retirement Portfolio

- 8. Strategy to meet Shortfalls in Retirement Capital
- 9. Retirement Schemes for Individuals
- 10. Private Retirement Scheme
- 11. Retirement Planning Issues in Entrepreneurs and Small Businesses
- 12. Managing Consumption Credits in Retirement Planning
- 13. Debt Management in Retirement Planning

MODULE 7 Applications in Financial Planning

- 1. Financial Planning Process: An Overview
- 2. Licensing & Practice Standards for a Financial Planner

5. Data Gathering (II) – Setting Goals, Objectives & Priorities

3. Client-Financial Planner Relationship 4. Data Gathering (I): Legal Aspects & Process

- 6. Analyses of Client's Data & Strategic Issues
- 7. Structuring the Financial Plan
- 8. Executing the Financial Plan
- 9. Monitoring & Reviewing of the Financial Plan
- 10. Example of a Comprehensive Financial Plan

For enquiry, please contact:-

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ENTRY REQUIREMENT ✓ Degree or its equivalent